

## Assisting SMEs overcome the challenges faced in developing proposals



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### What is the Malta Enterprise Exploratory Award Scheme ?



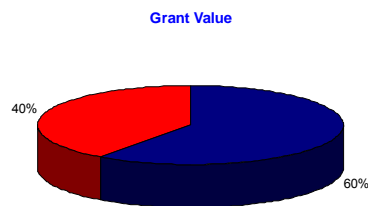
## What is the purpose of the Exploratory Award Scheme ?

- ✓ to stimulate the capacity of Maltese based SME's to participate in FP7 and CIP;
- ✓ to overcome the barriers and challenges faced in developing proposals;
- ✓ to enhance SME's participation in submitting successful proposal submissions.



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## What is the grant value ?



- ✓The grant will cover 60% of the total eligible costs of the preparatory proposal.
- ✓The grant will cover up to a maximum of € 10,000



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## Which are the eligible costs ?

- ✓ Personnel;
- ✓ Technical Advisor
- ✓ Travel



VAT & OTHER TAXES ARE NOT ELIGIBLE

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## Possible Scenario

5.3 Total Costs	
Description of planned programmes	Total Costs (€)
Total Personnel Costs	2388.19
Technical Advisor	2329.37
Total Travel Costs	655.09
<b>TOTAL Costs</b>	<b>5372.65</b>

€3,223.59

60% of the TOTAL COSTS  
will be refunded (Capped at  
€10,000)

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## Who can apply for the scheme?

Malta based SMEs proposing to participate in an FP7 or CIP project as Leaders or Partners

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## How can I download the application form?

The application form can be downloaded from <http://incentives.maltaenterprise.com>

The screenshot shows the MaltaEnterprise website interface. On the left, a navigation menu includes 'Home', 'Investment Aid', 'SME Development' (circled in red), 'Enterprise Support', 'Access to Finance', 'Employment and Training', and 'Research and Development'. The main content area is titled 'SME Development' and includes a sub-section for 'Innovative Start-ups Grant' with a 'Click here' button for 'Incentive Guidelines and further information'. Below this, the 'Exploratory Award' section is highlighted with a yellow circle, also featuring a 'Click here' button for 'Incentive Guidelines and further information'. The top right of the page displays the 'MaltaEnterprise' logo.

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## When should the application be handed in?

An application form should be handed in prior to the commencement of the project proposal writing



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## What forms are needed to be handed in ?

- ✓ Application Form;
- ✓ Financial accounts for the past year;
- ✓ CV's of the personnel;
- ✓ *de minimis* declaration form;
- ✓ SME declaration form

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## How will the grant be paid?

The claim can be made against receipts, and on receipt from the EC proving submission of the proposal before the call deadline.

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## Can SME's get advice prior to applying for the Exploratory Award Scheme?

The Business Advisory Scheme aims to provide tailored business advice on EU projects through advisors selected by Malta Enterprise

First 15 hours are free

up to 50 additional hours  
co-financed at 65%

### The Malta Enterprise Act in Brief



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- Calls for SMEs
- Partner Searches
- Business and Tender Opportunities
- News and Events
- Malta Enterprise Schemes
- Link to Europe
- EU Finding Info-Video
- ASK ME – Post a Query

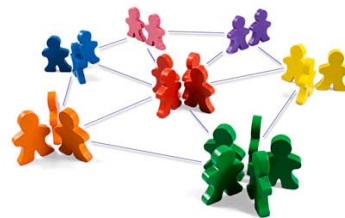
Latest information on European funding initiatives, according to your area of interest direct to you via email.



## Other Services...



**EEN Library**



**FP7 Database**



## Why is the CIP and FP7 beneficial for SME's?

- Targeted research within multi-partner consortia
- Funding for the outsourcing of research and development projects to competent research partners
  - Incoming and Outgoing Fellowships
  - Increased productivity and turnover
    - Increased competitiveness
    - Access to new markets
  - New products, processes, services
- Conferences, studies and exchange of best practice

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## Contact Details



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